# Q2 2023 Financial Results Appendix



### **Alnylam Pharmaceuticals, Inc.**

# Reconciliation of Selected GAAP Measures to Non-GAAP Measures (In thousands)

|  | <br>Three Months Ended         |    |          |
|--|--------------------------------|----|----------|
|  | June 30, June 30,<br>2023 2022 |    | ,        |
| Reconciliation of GAAP to Non-GAAP research and development: |                                |    |          |
| GAAP research and development                                | \$<br>248,526                  | \$ | 205,712  |
| Less: Stock-based compensation expenses                      | (32,801)                       |    | (10,638) |
| Non-GAAP research and development                            | \$<br>215,725                  | \$ | 195,074  |
|  |                                |    |          |

#### Reconciliation of GAAP to Non-GAAP selling, general and administrative:

| GAAP selling, general and administrative           | \$<br>214,689   | \$<br>169,984   |
|--|-----------------|-----------------|
| Less: Stock-based compensation expenses            | (43,001)        | (19,833)        |
| Non-GAAP selling, general and administrative       | \$<br>171,688   | \$<br>150,151   |
|  |                 |                 |
| Reconciliation of GAAP to Non-GAAP operating loss: |                 |                 |
| GAAP operating loss                                | \$<br>(229,831) | \$<br>(191,686) |
| Add: Stock-based compensation expenses             | 75,802          | 30,471          |
| Non-GAAP operating loss                            | \$<br>(154,029) | \$<br>(161,215) |



## **Alnylam Pharmaceuticals, Inc.**

Reconciliation of Revenue and Growth at Constant Currency

|  | Three Months Ended<br>June 30, 2023 |
|--|-------------------------------------|
| Total TTR net product revenue growth, as reported                | 46 %                                |
| Add: Impact of foreign currency translation                      | 1                                   |
| Total TTR net product revenue growth at constant currency        | 47 %                                |
|  |                                     |
| Total Ultra Rare net product revenue growth, as reported         | 37 %                                |
| Add: Impact of foreign currency translation                      |                                     |
| Total Ultra Rare net product revenue growth at constant currency | 37 %                                |
|  |                                     |
| Total net product revenue growth, as reported                    | 43 %                                |
| Add: Impact of foreign currency translation                      | 1                                   |
| Total net product revenue growth at constant currency            | 44 %                                |
|  |                                     |
| Total revenue growth, as reported                                | 42 %                                |
| Add: Impact of foreign currency translation                      | 1                                   |
| Total revenue growth at constant currency                        | 43 %                                |



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