



# Q4 and Full Year 2023 Financial Results

## Appendix

# Anylam Pharmaceuticals, Inc.

## Reconciliation of Selected GAAP Measures to Non-GAAP Measures (In thousands)

	Three Months Ended December 31,		Twelve Months Ended December 31,	
	2023	2022	2023	2022
<b>Reconciliation of GAAP to Non-GAAP research and development:</b>				
GAAP Research and development	\$ 272,141	\$ 262,039	\$ 1,004,415	\$ 883,015
Less: Stock-based compensation expenses	(19,085)	(16,944)	(97,273)	(92,161)
Non-GAAP Research and development	<u>\$ 253,056</u>	<u>\$ 245,095</u>	<u>\$ 907,142</u>	<u>\$ 790,854</u>
<b>Reconciliation of GAAP to Non-GAAP selling, general and administrative:</b>				
GAAP Selling, general and administrative	\$ 198,123	\$ 210,344	\$ 795,646	\$ 770,658
Less: Stock-based compensation expenses	(22,909)	(25,823)	(124,407)	(138,488)
Non-GAAP Selling, general and administrative	<u>\$ 175,214</u>	<u>\$ 184,521</u>	<u>\$ 671,239</u>	<u>\$ 632,170</u>
<b>Reconciliation of GAAP to Non-GAAP operating loss:</b>				
GAAP operating loss	\$ (116,404)	\$ (188,614)	\$ (282,175)	\$ (785,072)
Add: Stock-based compensation expenses	41,994	42,767	221,680	230,649
Non-GAAP Operating loss	<u>\$ (74,410)</u>	<u>\$ (145,847)</u>	<u>\$ (60,495)</u>	<u>\$ (554,423)</u>



# Anylam Pharmaceuticals, Inc.

## Reconciliation of Revenue and Growth at Constant Currency

	December 31, 2023	
	Three Months Ended	Twelve Months Ended
Total TTR net product revenue growth, as reported	33 %	40 %
Add: Impact of foreign currency translation	(2)	—
Total TTR net product revenue growth at constant currency	<u>31 %</u>	<u>40 %</u>
Total Ultra Rare net product revenue growth, as reported	30 %	35 %
Add: Impact of foreign currency translation	(3)	—
Total Ultra Rare net product revenue growth at constant currency	<u>27 %</u>	<u>35 %</u>
Total net product revenue growth, as reported	32 %	39 %
Add: Impact of foreign currency translation	(2)	—
Total net product revenue growth at constant currency	<u>30 %</u>	<u>39 %</u>
Total revenue growth, as reported	31 %	76 %
Add: Impact of foreign currency translation	(2)	—
Total revenue growth at constant currency	<u>29 %</u>	<u>76 %</u>